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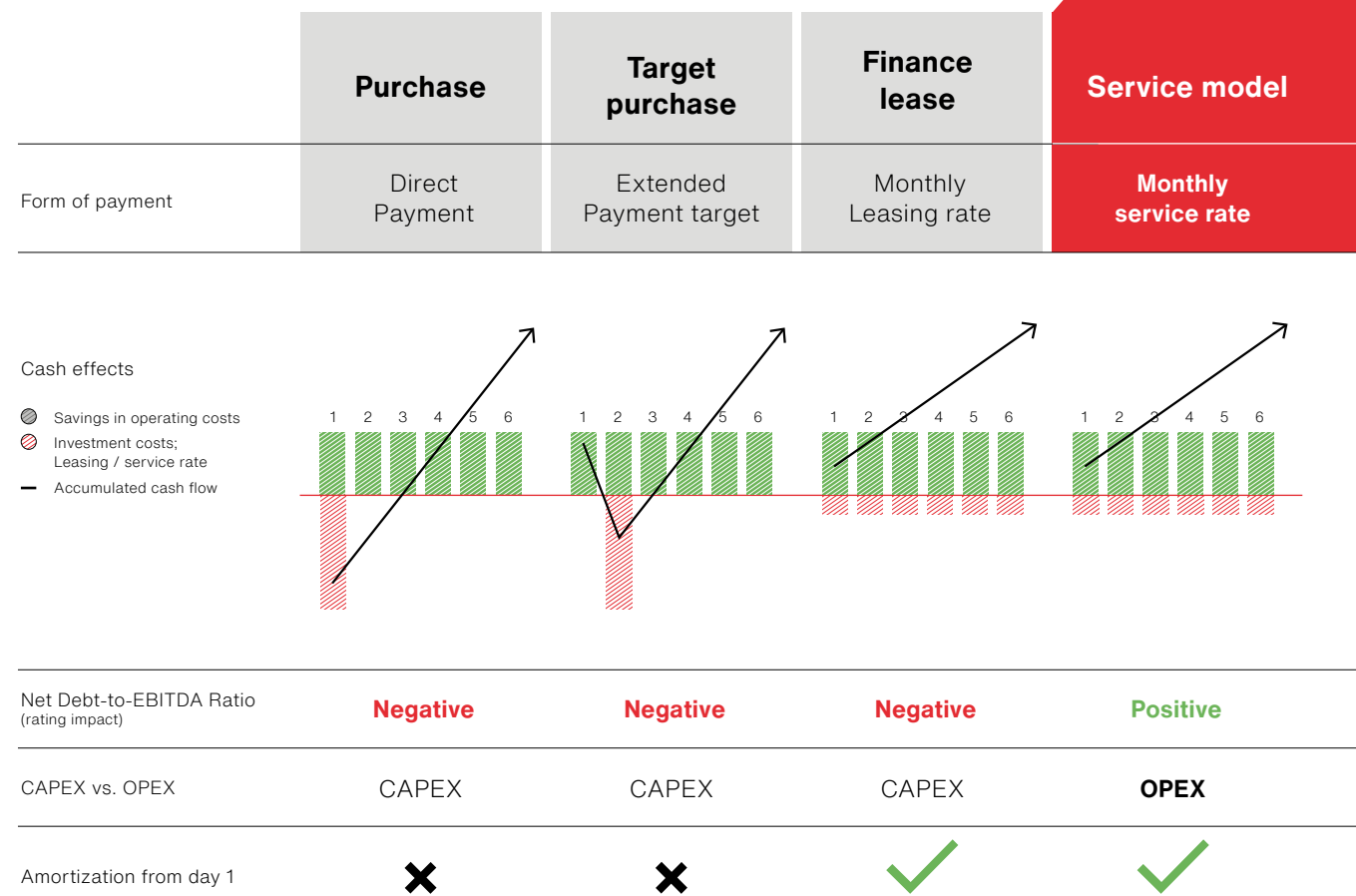
SITECO service model.

Earn money from day 1 – with our flexible financing options and operator models, your new lighting solution will become even more attractive.

- **Protect liquidity in turbulent times** thanks to attractive modernisation concepts without investment burden and risk
- **The right service model for your requirements** – flexible terms and individual design options
- **Maximum convenience** with turnkey solutions and consistent service quality over the entire duration
- **The best lighting solution for your needs** with up to 200 lm / W for up to 90 % CO₂ and energy savings

The right model for your requirements.

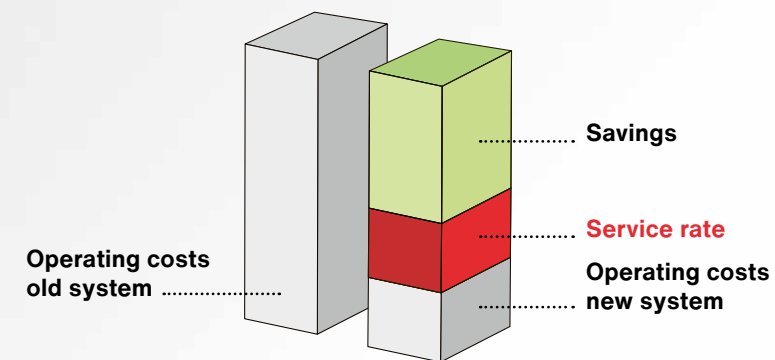
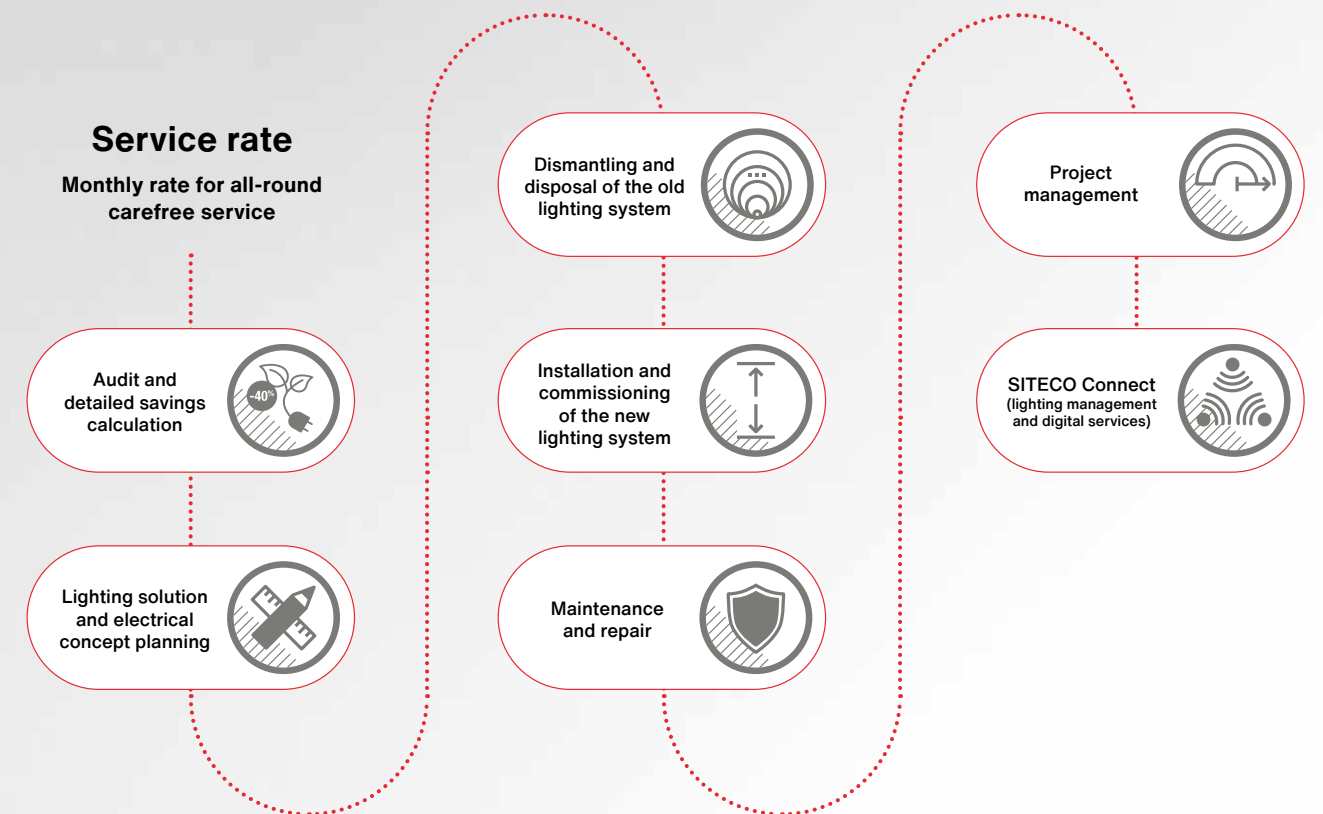
Each project is individual and depends on the underlying conditions. The same applies to the right financing. SITECO offers you a variety of financing options from installment payments to a full-service operator model. In doing so, we focus entirely on your requirements and advise you on the financial implications and conditions.



- **Flexible maturities and installments** adapted to your requirements
- **Savings** from the first day without capital expenditure
- **OPEX instead of CAPEX** – without negative impact on rating-relevant financial ratios

One installment rate, maximum service

Your time and budget are not unlimited. That's why we offer you a service that frees you from any effort over the entire period of use. With our service model, you get turnkey solutions from a single source – from planning and installation to maintenance. Thereby we always choose the best product based on your requirements. Our optional digital services from SITECO Connect offer additional application possibilities – a plus in efficiency.



It has never been more worthwhile. "Cash is King!" applies more than ever in the current situation. Therefore, we offer a service model with which you earn money from day 1 – financed by the savings in operating costs, without any expenditure of funds.

Reliability and expertise guaranteed by your project partner.

project example

SITECO services

- ✓ **Planning** of the system (incl. lighting control, electrical planning, process planning)
- ✓ **Dismantling** and disposal of the old lighting system
- ✓ **Installation, commissioning and acceptance incl. IT connection**
- ✓ **Maintenance and functional testing** in defined cycles
- ✓ **Complaint service** with defined reaction times

Power consumption

System	Power consumption (Mio. kWh/a)
Old system	4.9
New system	1.2

-76% Power consumption

Cost saving

System	Cost (t €)
Old system (operating costs)	800
New system (operating costs + service rate)	370

-54% Cost saving

Project

Technology and industrial goods group, renovation of 30 industrial factory halls

Lighting solution

- 3,500 luminaires
- Fully networked lighting management system with daylight control, motion detection and analysis function (e.g. energy consumption analysis)

Duration

10 years with takeover option from year 5 onwards

Contact us today for your service solution.

Bernd Peppersack

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